# CONSENT & GENERATING PROPOSALS

## Understanding the context

understand context

"What do we need to know about what's happening?"



explore underlying needs

"What might be important under that?"



synthesize

"To summarize, what's going on is.... Correct?"

# Generating a proposal

picture forming (dimensions)

"What are questions to ask or things to consider when we address this?"

proposal shaping (proposal ideas)

"What are your ideas to address this?" ('I think we should' statements)



synthesize [write up proposal pieces]

#### Consent answer one-by-one

Present proposal & clarifying questions

Quick reactions round

Consent round & integrate objections \( \alpha \)

hear all bjections first then integrate

or after the

round

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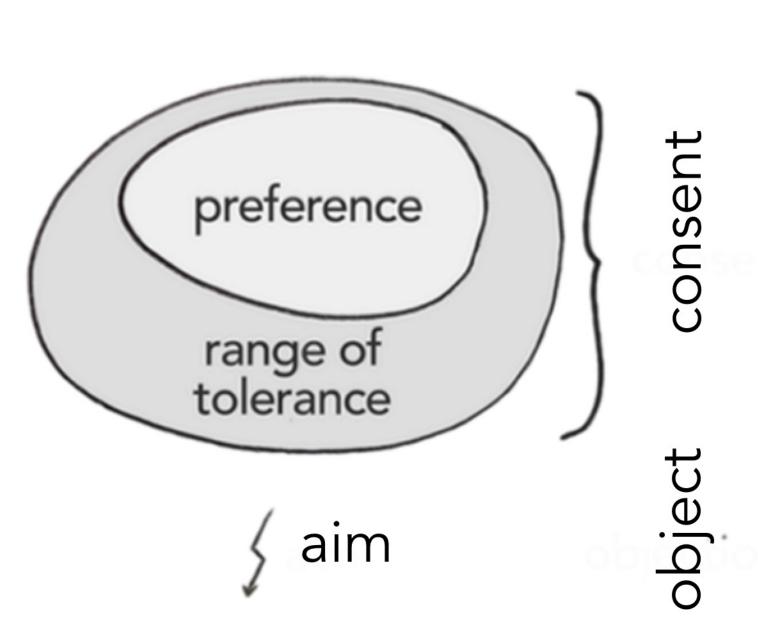
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"Is there anything you don't understand about the proposal as is?"

"How do you feel about the proposal?"

"Do you consent/object?", or:

"Do you see any harm in this proposal?"



## Objections

"Let's look at this concern in **Understand:** 

relationship to the aim."

"How can we improve the Explore: proposal and move forward?"

modify the proposal measure the concern shorten the term

